



# The Case for Voice-over-IP

## The Case for Voice-over-IP ("VoIP")

As a General Contractor or Services Provider, you undoubtedly understand the importance of maximizing productivity and minimizing costs. Whether you are looking over a client site or meeting with a potential customer, you need to stay connected at all times. Moreover, you need easy, all-in-one access to your e-mails, voicemails, and other work documents. Lastly, incoming phone calls need to be handled professionally and promptly to maximize sales revenues. On top of everything, YOU are the decision-maker responsible for making sure the infrastructure is in place while at the same time controlling your monthly communications costs. With all that in mind, have you ever considered Voice-over-IP for your business needs?

## What is Voice-over-IP, anyway?

You may have heard the hype, but what exactly are the benefits of VoIP to you as a Small Business or Enterprise manager/owner? VoIP allows you to consolidate your telephone and data service onto a single network, enabling you to leverage your investment in IP across multiple communications streams. Moreover, the flexibility

of IP has spawned a multitude of productivity-enhancing voice features and services (TRANSLATION: NO MORE ARCANE STAR CODES), resulting in increases in efficiency and efficacy. Your job gets easier too: you can manage your business from wherever you are with Mobility-enhancing features such as Find-Me, Follow-Me and Simultaneous Ring. And to top it all off, because you are using your company's broadband connection for internal phone calls and high-quality, "one-hop"

## *The Promise of VoIP: Unleash Power and Productivity!*

service to the Internet for external calls, VoIP will ultimately lower your phone bill.

## What Are My Options?

If you're a small business, you are most likely using a Key System, PBX, or Centrex services to fuel your company's telephone needs. Either way, Hosted VoIP services can be an attractive alternative for your business.

## Key System, PBX, or Centrex Replacement

If you're interested in leveraging state-of-the-art technology to effect productivity enhancements and cost savings, consider Hosted VoIP Service. Unlike a Key System, Hosted VoIP Service requires minimal upfront capital expenses on your part, AND we offer far more features than most PBXs.

Unlike Centrex, which is Business Phone Service hosted by your incumbent telephone company,

Hosted VoIP Service provides you the ability to perform your own Moves/Adds/Changes, a savings of \$50-100 per MAC. Unlike either a Key System or Centrex, Hosted VoIP Service enables you to take advantage of features previously available only to big companies, allowing you to project a "larger-than-life" image while still operating as a small company.

# Concentrate on what you do best: Running your business.

## Features and Benefits

Hosted VoIP Service can provide you a total communications solution that you will never outgrow: the solution scales to your business needs, no matter your size or the number of your locations. More than that, we liberate your staff from having to wrestle with obsolete hardware, arcane programming, or messy administrative tasks. Lastly, because we consider it our business to provide the highest-quality, most innovative, and most effective voice technology answers to your business, we do not charge you "upgrade fees" or "maintenance charges." We will stay on top of technology, so YOU can concentrate on what you do best: running your business.

While Hosted VoIP Service offers you many productivity-enhancing features, we've picked out the three that will have the highest beneficial impact on your Contractor/Services business:

Feature	Benefit
<b>Simultaneous Ring</b>	Because you're always on the go, coordinating large teams of people, you need true Mobility... Simultaneous Ring allows your contact numbers to all ring at once, so you can always be found, wherever you are.
<b>Remote Office</b>	You need to have the convenience of your office at all times – even when you're not at your physical office. Remote Office allows you to access your office features and setting preferences – from wherever you are!
<b>Collaboration Tools</b>	You're the expert at managing large projects staffed with multiple people with multiple different fields of expertise across multiple sites and locations. We're the experts in enabling your people to work together efficiently with easy access to such collaboration tools as N-way conferencing, which allows up to 8-way communications between your team members.

## Why Us?

We offer you integrated voice, data, and web hosting services, all at an economical monthly rate with minimal upfront startup costs. With years of experience in IT services, we have the reputation, track record, and know-how to create a powerful and effective business communications system for you. Moreover, we have assembled best-of-breed vendors and network providers to deliver high-quality service, comprehensive training and support, and continuous technological innovation. Let us be a partner in your success: contact us today for a customized business case analysis to see how our Hosted VoIP Service can create savings for you.



Garlic.com Communication Solutions  
A Division of South Valley Internet  
P.O. Box 1246  
San Martin, CA 95046  
(408) 683-4533